

Message Text

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PAGE 01 STATE 143954
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 /021 R

DRAFTED BY COM/BED/OED/MEPD/WHAYDEN/CF
APPROVED BY EB/OCA/CM/JJREILLY
COM/BED/OED/MEPD/SMCONGER, DIR.
COM/BED/OIM/PFIELD (INFO)
DEFENSE/ISA/JMILLER (INFO)
STATE/EUR/RPM/EREHFELD (INFO)

-----098461 071720Z /72

P 071650Z JUN 78
FM SECSTATE WASHDC
TO AMEMBASSY BRUSSELS PRIORITY
INFO USMISSION USNATO PRIORITY

UNCLAS STATE 143954

E.O. 11652: N/A

TAGS: BEXP, BENC, NATO, BE

SUBJECT: PRODUCT OPPORTUNITY - BIDS FOR ACE ACCIS

REF: STATE 120132, BRUSSELS 7074

1. MARTIN-MARIETTA CORP. (MMC) WAS NOT AN ADDRESSEE OF USDOC FOR THE ANNOUNCEMENT OF IFB 78-28-1 BECAUSE MMC'S ACTIVITY IN THIS AREA WAS NOT KNOWN. HOWEVER, THE COMPANY, LEARNING ABOUT THE BIDDING OPPORTUNITY, HAS REQUESTED USDOC AND EMBASSY ASSISTANCE IN PREQUALIFYING MMC FOR RECEIPT OF TENDER DOCUMENTS.

2. MMC IS CERTIFIED FOR NATO BIDDING AND, ACCORDING TO INFORMATION PROVIDED TO USDOC THE COMPANY IS PROFESSIONALLY QUALIFIED TO PARTICIPATE IN BIDDING FOR ACE ACCIS.

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3. TO ENCOURAGE ADDITIONAL U.S. COMPANIES TO COMPETE FOR NATO CONTRACTS, USDOC IS VERY MUCH INTERESTED IN HAVING THIS U.S. COMPANY INCLUDED IN THE LIST OF THOSE NOMINATED FOR RECEIPT OF TENDER DOCUMENTS. THE EMBASSY'S ASSISTANCE IN ARRANGING FOR MMC'S ADDITION TO THE LIST

OF BIDDERS, IF POSSIBLE, WILL BE GREATLY APPRECIATED.

4. PLEASE HAVE BID DOCUMENTS SENT TO MARTIN MARIETTA
CORP., DENVER DIVISION, P.O. BOX 179, DENVER, CO.
80201, ATTN: MR. GARLAND ROE, MP 2832. TELEX 045-510

5. 10 FAM 943 WAIVER APPLIES.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE143954
Document Source: CORE
Document Unique ID: 00
Drafter: BED/OED/MEPD/WHAYDEN/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780238-0186
Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1978/newtext/t19780685/aaaacvga.tel
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Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 120132, 78 BRUSSELS 7074
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
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Review Withdrawn Fields: n/a
SAS ID: 2451461
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - BIDS FOR ACE ACCIS
TAGS: BEXP, BENC, BE, NATO
To: BRUSSELS
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/2edddcc8f-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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